

[PDF] Rites Of Passage At \$100,000 To \$1 Million+: Your Insider's Lifetime Guide To Executive Job-Changing And Faster Career Progress In The 21st Century

John Lucht - pdf download free book



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Description:

John Lucht, an executive recruiter during the past three decades for some of America's top corporations, knows what it takes to snag a new six-figure job. *Rites of Passage at \$100,000 to \$1 Million+* is his newly revised guide to the ins and outs of a search for a job that ends in success. It promises a "comprehensive cram course in accelerating your career"--a contemporary corporate equivalent of the traditional initiation into adulthood from which it takes its title--updated for the cyber-age. And it delivers, with Lucht offering inside tips on the basic routes to a new executive-level position: personal contacts (i.e., "ask for a reference instead of a job"); networking ("never fail to get into the office of anyone whose name is mentioned to you, never depart with less than three new names"); executive recruiters ("understand their hidden financial arrangements"); direct mail ("write to the CEO or a person two levels above your target job"); and the Internet ("insert plenty of the right 'keywords' so that the computer will find your resume"). Extensive online references are also included throughout, and the material is presented in a way that's easy to understand and implement. --*Howard Rothman*

Review "John Lucht's book is about as complete as any book on this far-ranging subject possibly could be." --*The Philadelphia Inquirer*

"This book is for anyone looking to change jobs, get a job or sit pretty!" --*Daily News*

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