

[PDF] Reallionaire: Nine Steps To Becoming Rich From The Inside Out

Fran Harris, Farrah Gray - pdf download free book

Books Details:

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Author: Fran Harris, Farrah Gray

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Description:

From Publishers Weekly Just 20 years old, Gray is a self-made millionaire, having founded ventures and made media appearances beginning at ages six and nine respectively. He chronicles and draws lessons from his successes and failures, from his first job selling handmade body lotion to his Los Angeles neighbors to his founding of Farr-Out Foods at 13, his sale of it two years later for over a million dollars and his current philanthropic and developmental projects like running *INNERCITY* magazine. With the help of freelance writer Harris, Gray presents a persona that is straightforward and confident, if somewhat generic ("Now, I want you to take a real 'lemon' from your life and make lemonade with it"), but the tale of his ascent is compelling. Fueled by his desire to help his family, especially his single, workaholic mother, Gray is virtually unstoppable; faced with rejection, he tries something else. It's that resilience that comes through most clearly, reinforced

with chapter-ending "Real Points" and "Reallionaire Exercises." Despite the familiar gimmicks, the real parts of Gray's experience come through, making this a sound book for anyone seriously interested in getting ahead on his or her own terms.

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From Nineteen-year-old Gray grew up in the projects in Chicago and formed his first business organization at age 7, inspired by his mother's will and determination. By age 15, he had developed his own food company for kids, Farr-Out Foods, which he sold for \$1.5 million. He has lived in Japan, England, New York, and Las Vegas; hosted the celebrity TV show *Backstage Live*; and is in high demand as a public speaker. It may be hard to believe that sound business advice can come from a teenager, but Farrah Gray is no ordinary kid. Although the book is punctuated with what he calls "Real Point" for success and exercises for things like building a great team and seizing opportunities, the real inspiration is his personal story, which speaks strongly of the importance of mentoring to young people and sends the message that you should never underestimate anyone, especially yourself. Farrah is a young man of true character and integrity, and we surely haven't heard the last of him. *David Siegfried*

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